

## SERV-Covered Buyer Credit – Clear and Concise

### What is a Buyer Credit?

With a SERV-covered buyer credit, Xport Finance AG (XFi) finances the export transaction directly for the foreign buyer of the Swiss exporter. XFi grants the importer a loan of generally up to 85% of the export contract value. In addition, part of the financing costs can be included in the loan. The borrower's payment obligation under the buyer credit agreement is legally separate from the underlying supply contract.

### Added Value for Swiss Exporters

XFi supports exporters at an early stage of the sales process. This includes, in particular, issuing an indicative financing offer that the exporter can attach to its commercial proposal. This proactive approach strengthens the competitiveness of Swiss companies and increases the likelihood of successfully closing deals.

### Product Features

- SERV insures XFi against the risk of non-payment by the importer (commercial risk / del credere risk).
- Political risks and transfer risks are also covered.
- Maximum cover ratio: 95% of the outstanding loan amount (including interest).
- For loan tenors of two years or more, OECD Consensus rules apply (e.g., at least 15% down payment).
- A loan agreement between the importer and XFi governs financing terms, repayment, and securities.
- The exporter receives payment directly from XFi in accordance with the supply contract terms—providing indirect payment security.

### Process of a Buyer Credit

1. Export contract between exporter and importer; the importer makes the down payment in accordance with the contract and OECD Consensus rules.
2. XFi conducts a credit analysis and submits an application to SERV for buyer credit insurance.
3. Following SERV's positive assessment: issuance of the SERV policy in favor of XFi.
4. Conclusion of the buyer credit agreement between XFi and the importer.
5. Production, delivery, and invoicing in accordance with the supply contract.
6. XFi pays the supplier invoices directly to the exporter by drawing under the buyer credit (provided compliance with SERV's general terms and conditions).
7. The importer repays the buyer credit to XFi in accordance with the loan agreement.

